



## Press release

Vaulx en Velin, Monday February 8, 2021

### The VITAPROTECH group strengthens itself in the remote monitoring and video protection market with the acquisition of the company ESI

The VITAPROTECH Group, a major player in securing professional sites, announces its merger with the company ESI (European Systems Integration), European leader in the design and marketing of software solutions for the remote surveillance, video protection, remote assistance, checkpoints and call centers. Backed by VITAPROTECH, ESI will have the means to accelerate its international development and continue to invest in innovative technological solutions responding to the challenges and technological changes in the Security markets.

The two companies who share a common vision want to accelerate their respective developments while providing their customers with synergies and a broader support offer. Philippe CAMILLERI remains at the helm of the company in a strong relationship with customers.

*"We are proud to be able to support the success of ESI. We will thus be even closer to the real needs of the customer, which will allow teams to better identify opportunities and provide targeted and unified solutions in perimeter detection, access control and video surveillance, while creating added value on the entire information processing chain.*

*The need for teleservices is considerable since they can range from emergency call centers, to maintaining the elderly at home, via geolocation or the traditional professions of remote monitoring of sites. Thanks to its cutting-edge technology and its SaaS offer, ESI is in the best position to offer solutions adapted to all these needs and meet the challenges of tomorrow.*

*ESI is also a pioneer of intelligent video analysis to optimize and increase the reliability of operator productivity. These Artificial Intelligence technologies are very complementary to the technologies used by group companies such as Recas and Videowave in Canada", says Eric THORD, President of VITAPROTECH.*

*" After increasing its turnover to nearly € 10M in 20 years of expertise, ESI will take a step forward and enter a new phase of acceleration by benefiting from the resources of the VITAPROTECH group for the greater benefit of those who have made its growth: its customers "* rejoice Claude NERI and Philippe CAMILLERI, CEO of ESI.

This acquisition, 5th carried out by the Group since 2018 with the support of Eurazeo PME, confirms its leadership position in securing sensitive sites.



### **About VITAPROTECH Group**

*Supported by Eurazeo PME since July 2018, the VITAPROTECH group brings together the manufacturers SORHEA, PROTECH and EUROCLUTURE in intrusion detection, TIL, ARD, TDSI and VAUBAN SYSTEMS in access control and VIDEOWAVE and RECAS in video analysis. VITAPROTECH is pursuing a development strategy in France and internationally on the building security market with the ambition of strengthening its presence in the intrusion and access control segments. The Group, with a turnover of around € 50 million, employs 320 people at 8 sites around the world. [www.vitaprotech.com](http://www.vitaprotech.com)*

### **About ESI**

*Founded in 1999, ESI - European Systems Integration - develops software solutions for the fields of remote monitoring, video protection, remote assistance, control stations and call centers at the cutting edge of innovation for unified security . The ESI group achieves a turnover of 10M € and has more than 70 employees, of which more than 50% are R&D engineers based in France. With significant engineering resources, he has been able to integrate multi-protocol anti-intrusion and video alarm solutions allowing customers to interface with more than 150 video protocols & 250 alarm reception protocols. [www.esifrance.net](http://www.esifrance.net)*

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